

1st April 2009

Special points of interest:

- Q1 A Hard Start
- Customer Spotlight
 - REA—UK Bound
 - Hughie—Finalist Australian International Design Awards
- Pharmaceutical Tooling
- Spreading Our Wings
- The Utes
- Winter break

Hi-tech Tooling

9 Dulacca St
Acacia Ridge
QLD 4110

Phone: +61 (07) 3711 9855

Fax: +61 (07) 3711 9866

E-mail: info@hitechtooling.com.au

Web:

www.hitechtooling.com.au

Q1 a Hard Start, but a *great outlook*

Welcome to the second quarter of 2009 and the second edition of the **Hi-tech** Tooling Newsletter. The first Quarter has been and gone in a blur it seems. What an eventful first quarter; the GFC (Global Financial Crisis) has arrived, scared a lot of us but seems to have settled down as the great political excuse. For us the first two months of the year were on budget, but we were very slow for a two month period. We did not have to reduce our staff level, but were operating on a 4 day week for about 4 weeks. All of that is now behind us, we have a very healthy order book and some very exciting new developments that we believe will keep us busy for this year and beyond.

During January and February we undertook a full review of our business, what we have been doing, what we need to do and what we will be doing into the future. This has been a very enlightening process and we believe has assisted us to set our priorities into the future. The process started with a Probe Microscope, the international benchmarking tool, **Hi-tech** Tooling completed the same benchmark in 2005 so there was a very good base line for comparison. The results show a consistent improvement in all areas which is very pleasing. We followed this up with a detailed review and preparation of working action plans for our ongoing development. This project was undertaken as a QTN initiative sponsored by the Queensland Government and with the assistance of QMI.

As part of the review it was pointed out that we need to do a lot more to promote **Hi-tech**

Tooling; as part of this we have prepared a long term marketing plan, so look forward to a new website early 2010 and a number of other promotional activities.

We are planning a Winter Break for anyone interested. This will be along the lines of the Intensive Training Weekends that were very successful in 2001 and 2002. At this stage this will be a weekend mid July with a Bush destination. If you are interested please drop us a line; there will be a open fire cook off with a celebrity judge. For anyone from interstate we will arrange transport from the airport.

As mentioned earlier there have been a number of developments that are part of our ongoing development, these are mentioned later in more detail. But very briefly, we have been awarded the Tooling Maintenance Contract for the MRTT Project based in Brisbane. The first REA Race Track has been shipped to the UK and we have been able to extend our products and services in the Pharmaceutical Tooling area. For **Hi-tech** Tooling each of these represent significant progress with our ongoing development and we look forward to reporting our progress in each area.

We hope the first part of 2009 hasn't been too hard and look forward to the rest of the year. Please join us in our Winter Break, a good excuse to get away. Also as a result of the feedback from our last newsletter, less words and more pictures will help some get to the last page.



Customer Spotlight



Re-Engineering Australia (REA) - UK Bound

As many will be aware **Hi-tech Tooling** has been producing REA's race track for about two years now. To date we have delivered 26 tracks—all of which are in High Schools from Tasmania to the Torre Strait. Last month we shipped our first race track to the UK. REA's first export track, we look forward to working with REA to develop this export opportunity.



Hughie Products—Another Award



As reported in our last issue the “Hughie Sink” was awarded WaterMark Product of The Year. We are pleased to report that this product is a finalist in the Australian International Design Awards.

It is well worth visiting the web site to see the company Ian is now being compared with:

http://www.designawards.com.au/application_detail.jsp?status=4&applicationID=4331

We are pleased to be involved with Hughie Products and look forward to their next innovative product and wish Ian well for the presentation night Friday 29th May



Congratulations to Hughie Products

Finalist

Australian International

Design Awards

The Utes

With the growth of our services we are increasingly required to be on site with a number of our customers. Because of this we now have three (3) service vehicles. We are now in a much better positioned to be able to provide the level of on site service that our customers in Brisbane are increasingly asking for.



Join Us For A

Winter Break

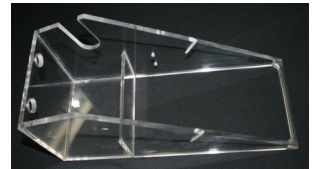
Along the lines of the very successful "Intensive Training Weekends" that a number of us from Brisbane and Interstate enjoyed about three years ago, we are having a Winter Break. Places limited to 25 so get your place early. This year we are going Bush, rather than the traditional Beach destination, so come and join us for a weekend away mid July. A mystery location has been selected that is well serviced with *nothing*. We have a number of activities planned that will challenge *no-one* and we will have an open fire cook off on Saturday night; should be a great weekend. If you don't mind less than 5 star accommodation and very limited room service come and join us. We will arrange transport from and to the airport for interstate visitors, it is also a good opportunity (excuse) to visit our facility in Brisbane.

For more details please drop us a line.

Pharmaceutical Tooling

Many of our customers will not be aware that **Hi-tech** Tooling has been supplying Tooling to the Pharmaceutical Industry for more than three years. Over the last two years this has grown to a significant part of our business. We are now providing a number of customers, mainly in Brisbane, with an expanding range of products and services, including

- Blister Tooling
- Cold Forming Tooling
- Capper Chucks
- Bottle & Cap Handling
- Turret Reconditioning & Wear Parts
- General Replacement Parts



Spreading Our Wings

After many months of negotiation we are pleased to announce that **Hi-tech** Tooling has been awarded the Tooling Maintenance and Support Contract for The **Airbus A330 Multi Role Tanker Transport (MRTT)** Australian Conversion Centre based at the Brisbane Airport.

This contract represents a significant commitment as well as an opportunity for Hi-tech Tooling. As part our commitment to this contract both Adam Supper and Bradley Altin are now certified Laser Tracker Operators and we are currently preparing for a significant upgrade of our CAD Systems and Metrology capabilities. Adam has taken a leading role in this area and is looking forward to the challenges. As part of



this contract we would like to thank and acknowledge the support, input and ongoing involvement of Camit, Aviation Welding and Metaltec Precision Engineering, partners that we are looking forward to working with on this contract and others into the future.